Dear Parents

School fees for the academic year 2016-2017
Discovery College

We would like to take this opportunity to personally thank you for your ongoing support to ESF and to Discovery College. Being entrusted with your child's education is a responsibility that we all at ESF take seriously. We understand the importance of involving you in your child's learning and of engaging you in the life and work of Discovery College.

It has been a busy and productive year with the implementation of the new strategic plan. One of the strategic goals is to deepen partnerships with parents and we are pleased to report that work towards achieving this is progressing well. An example of this is the work to develop our schools' ability to share information with parents about their child's learning in real-time. We know from the feedback from parents that parents want their children to be happy and confident as well as successful learners. ESF wants this too. Our promise to you is that we will work tirelessly to provide your child with the best that education has to offer.

We are proud of ESF's strong position as a world-leader in education, our record of exceptional academic results as well as our reputation for creating a learning environment where our students thrive. However we are not complacent. We can and will do even more to provide our students with a world-class education and to secure ESF's position as a world-leading education system.

It is time for us to set the budget for the next academic year. Following our assessment of the economic environment in Hong Kong, with particular reference to the level of fees and pay, and consultation with stakeholders, the DC School Council has endorsed a fee increase of 6.6% across all year groups which has been approved by the Directors of ESF Educational Services. The fees are differentiated as follows:

<table>
<thead>
<tr>
<th>Year Group</th>
<th>2015-16 Annual Tuition Fee</th>
<th>+NBL</th>
<th>2016-17 Annual Tuition Fee</th>
<th>+NBL</th>
<th>Monthly increase</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>HK$</td>
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<tr>
<td>Primary</td>
<td>101,700</td>
<td>5,900</td>
<td>108,400</td>
<td>6,290</td>
<td>709</td>
</tr>
<tr>
<td>Secondary Years 7 to 11</td>
<td>136,000</td>
<td>5,900</td>
<td>145,000</td>
<td>6,290</td>
<td>939</td>
</tr>
<tr>
<td>Secondary Years 12 and 13</td>
<td>137,500</td>
<td>5,900</td>
<td>146,600</td>
<td>6,290</td>
<td>949</td>
</tr>
</tbody>
</table>

The proposed 2016-17 fees are subject to final approval by the Education Bureau (EDB).
On a final note, we would like to thank you for your continued support, and wish your child every success for the remainder of this academic year, and into 2016-17.

Yours sincerely

Belinda Greer
Chief Executive Officer

Mark Beach
Principal, Discovery College

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